

## ARCTOS Names Lorise Lovato Vice President of Business Development



TAMPA, FL – Feb 2, 2021 – ARCTOS, LLC, a leading provider of MRO, R&D, Training, Engineering Services and Technical Support to the Department of Defense (DoD) and other federal and commercial customers, is proud to announce the hiring of Ms. Lorise Lovato as Vice President of Business Development.

*“After an extensive nationwide search that began in September of 2020, and included screening over 50 highly qualified candidates, it was clear to the entire Leadership Team that Lorise is the right fit for ARCTOS as we launch into 2021 focused on growth,”* said Mr. James Fugit, Chief Executive Officer.

Ms. Lovato is a proven business development leader who has worked in aviation management while serving in the Air Force and as a defense contractor. After 13 years in aircraft operations, she transitioned to business development initially as an F-16 fighter aircraft SME. Her interest in Business Development led her to a career path that has evolved over 20 years from a technical writer in proposal management, to running capture efforts on major opportunities, and finally to leading capture and business development organizations.

She brings an excellent track record of success, having led capture and proposal efforts that resulted in over \$15B in contract awards during her career. Ms. Lovato is passionate about winning new business and teaching the BD lifecycle to others who are willing to learn. She has worked at several defense companies throughout her career, from large to small, and she has led the development and implementation of BD and capture process, tools and systems at small companies that she helped to grow. Highly regarded as a leader in our industry and prides herself on being the consummate team player, ready to roll up her sleeves and get to work. *“I am extremely honored to join the ARCTOS Team and lead the business development organization as we start the new year. I look forward to expanding our company organically in 2021”* Ms. Lovato added.

Ms. Lovato will be based in the Corporate Headquarters in Tampa and will have responsibility for all business development and capture activity across the entire Company.